

MSDA June 2018 Annual Business Meeting

MEETING NOTES

Meeting Called By	President, Sarah Finne, DMD
Type of Meeting	Annual Business Meeting of Membership
Chair/Facilitator	Dr. Sarah Finne
Note Taker	Secretary, Dr. Bonnie Stanley
Timekeeper	Mary Foley
Attendees	2018 MSDA Board, MSDA Members Partners- See sign in-sheets
Location	Marriott Wardman Park, Washington DC

Meeting called to order at 7:15 AM Eastern Time

AGENDA ITEMS

Acceptance of Past Board Meeting Minutes

Discussion:		
Sarah Finne asked for comments and discussion of the minutes and hearing none entertained the motion to accept the minutes.		
Conclusions:		
The motion to accept the minutes without revisions was made by Dr. Charlie Czerepak, seconded by Dr. Linda Altenhoff, was carried with minutes accepted		
Action Items	Person(s) Responsible	Deadline
Archive 2017 Annual Membership Meeting Notes	Mary Foley	June 2018

President's Report

Sarah Finne, DMD

Discussion:		
<ul style="list-style-type: none"> - Dr. Finne indicated that she and Mary Foley attended the following meetings: DQA, ADA National Round Table for Dental Collaboration, the National Oral Health Conference, MSDA FQHC Medicaid Dental Policy Workgroup Meeting, MSDA Corporate Round Table meeting and is on the monthly MSDA Board calls. - The MSDA Annual Report is available on the website and provides a description of the organization, the missions and goals, outlines the organizational structures in two areas: The MSDA Center with its five divisions and Administration. The report demonstrates how important it is for us to remain a vital organization that deals with dental Medicaid issues. 		
Conclusions:		
Action Items	Person(s) Responsible	Deadline

MSDA FY2017 Annual Report will be posted online.	Mary Foley	June 2019
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Treasurer's Report

Bonnie Stanley

Discussion:		
<p>Dr. Stanley provided the MSDA financials:</p> <ul style="list-style-type: none"> - Balance Sheet Report ending as of May 31, 2018. Assets – Bank of America accounts: Operating \$124,968.09 and Payroll \$9,531.79 with a total of both accounts being \$134, 499.88. Total assets including fixed and accounts receivable is \$142,488.09. - Profit and Loss Report ending as of May 31, 2018 – income was reviewed with a total income of \$355,636.83 was reported. Total expenses of \$404,441.32 were reported. 		
Conclusions:		
There were no questions.		
Action Items	Person(s) Responsible	Deadline
MSDA continues to seek funding opportunities for future sustainability. See ED's Report.	Mary Foley and MSDA Board	

Elections

Facilitated by Sarah Finne, DMD

Discussion:		
<p>State Directors: The election was conducted for the two open Director Positions: Directors #6 and #7. The 2 nominees for these positions were Pixie Needham and Stephen Boucher. Three calls for nominations were made with no others nominated.</p> <p>Group Director: The election was conducted for the one vacant position for Group Director #1. The nominees were Michele Blackwell (DentaQuest), Dr. Linda Altenhoff (MCNA) and Edward Fisher (Aetna). Three calls for nominations were made with no others nominated.</p>		
Conclusions:		
<p>State Directors: As there were only 2 positions open and 2 nominees, by acclamation, Pixie Needham and Steven Boucher were elected and welcomed to the Board.</p> <p>Group Director: Ballots were distributed, collected and counted by Marty Dellapenna and Scott Cashion. Dr. Linda Altenhoff was elected to this position and welcomed to the Board.</p>		
Action Items	Person(s) Responsible	Deadline
Update Board Members on MSDA Website	Mary Foley	July 1

Executive Director’s Report

Mary Foley

Discussion:

Mary Foley provided a report from the Administrative Committee:

Development – Current membership for regular State members is 117 with 32 States represented at the meeting. There are 52 Associate Members which are by in large individual dental providers. The Corporate Round Table has 21 organizations (with 55 representatives) and it continues to grow.

Evaluation –The survey is essential for MSDA to stay ahead and to be able to inform the rest of our stake holders. All were asked to continue working on the survey as it is probably the most critical work that we do, second of which is the symposium and working with the states.

The 2017 Symposium – there were 165 attendees last year. Profit was a little over \$21,000. This year’s symposium has the support of our sponsors and noted the Delta Dentals support for our keynote speaker Chuck Todd.

Communication – we have a lot of work to do to help and support states. Many states are one person shows and we need to do more to support them and we need the resources to be able to do more. MSDA is looking at opportunities to increase our communication with all members by increasing *Coffee Hours* with members and potentially implementing a new communication modality to include Corporate Members.

Finance – a new financial model is planned for next year. Mary indicated MSDA has been seeking funding through grants, noting the generous funding from the DentaQuest Foundation. Federal dollars from CMS are going to large organizations and they cannot directly offer MSDA a cooperative agreement.

State Dues Initiative - Previously, there was a \$50 annual dues that was subsequently dropped because of low membership and membership improved. The financial model we are proposing for the 2018-2019 FY is based on that of other organizations similar to MSDA. To support this, we’ll have a new tiered fee schedule similar to National Association of Medicaid Directors (NAMD). The State and CMS pay membership dues to NAMD. The dues structure of NAMD is aligned with the population of the State Medicaid program. The range for State dues is proposed between \$3,500 for States with smaller populations and up to \$7,500 for States with larger populations. Mary also indicated we’ll work to better understand how these other national organizations sold this to the States and that we want members to feel confident in presenting this information.

Comments and questions included:

- Dr. Mouden noting that every state match is not 50%.
- A member noted his state was experiencing budget crisis resulting in concerns with presenting this and another indicated information had to make a good argument to the State Appropriations Committee.

Symposium Format Changes for 2019 – will probably move to 2 ½ days: Saturday – Workshops, Evening – Member meeting and Reception, Sunday – full day sessions, Monday – half day sessions.

Symposium Reimbursement for State Members: Travel reimbursement request is on the Membership Website. It should be completed and submitted with receipts attached. Mary reminded all to download the symposium app on their mobile devices.

Conclusions:

Re: Dues Structure: Mary responded that MSDA would determine the Federal match for each state and prepare a packet for each state to be mailed in August that would include: a cover letter to explain and justify what we are doing and why, an estimate of the State dues with the federal match and a mechanism for the state to facilitate this process.

Action Items	Person(s) Responsible	Deadline
Follow-up will occur on each of the items discussed	Mary Foley and MSDA Board	By end of the fiscal year

Center Director's Report

Marty Dellapenna

Discussion:		
<p>Marty Dellapenna shared Center activity highlights from the Annual Report:</p> <p>Quality and Innovation Division – includes our work with:</p> <ul style="list-style-type: none"> - The Dental Quality Alliance (DQA) – MSDA continues its work with the DQA as work around developing quality measures for dentistry is advanced. - Corporate Round Table – purpose is to support and advance the quality of State Medicaid CHIP programs through contractor agreements which is becoming a huge part work that we do. It's our collective partnership with meetings in the fall (this past November) and at the symposium. <p>Research and Evaluation Division – The ROI (Return on Investment) project which was a 3 year project that looked at adding or enhancing an adult dental program. A Tool was developed and shared at last year's symposium by Brandeis University, MSDA Project partners. They are seeking funding for Year 4 to test the Tool that finance folks can use to gage the cost of adding or enhancing an adult dental benefit.</p> <ul style="list-style-type: none"> - MSDA has other grant opportunities around research and evaluation that include discussions with Harvard University. <p>Policy and Financing Division – Continuing the consultation work in Rhode Island EOHHS and the Dept. of Health on a dental case management pilot and a delivery system to enhance the adult dental program and improve access to oral surgery services.</p> <ul style="list-style-type: none"> - FQHC Dental Policy Workgroup – was convened in September 2016 as a result of prevailing dental services and payment issues to study existing federal and state legislations, regulation, policies and practices. The aim was to develop guidelines for use in state Medicaid dental programs that were aimed at FQHCs policy administration. <p>Professional Development Division – Oral Health Technical Advisory Group (OTAG) – Marty is chair and Mary reports on MSDA activity. These are calls with CMS that focus on technical issues related to program administration and reporting and occur monthly, on the first Thurs. of the month.</p> <p>Data and Analytics Division – The National Profile is MSDA's signature work and has become a valuable online resource for Medicaid and CHIP Oral Health Programs and stakeholders. MSDA spent a year re-evaluating and revising the online Survey that has been conducted since 2012. The 2017 Survey was launched in April to states and ultimately, the responses will be designed on the new website at www.msdanationalprofile.com. This is free of charge to registered users. Available information will include: general contacts, benefits, administration, policy and management related questions.</p>		
Conclusions:		
There were no questions.		
Action Items	Person(s) Responsible	Deadline
Center work continues	Marty Dellapenna	

MSDA Partnership Activities

Discussion:
<p>OTAG (Andy Snyder)–Andy was not in attendance; however, Marty Dellapenna reported on OTAG</p> <p>DentaQuest Foundation (Dr. Mike Monopoli, Executive Director) – indicated DQF has been honored and supportive of the important work that we do and that they are happy to make the investment and are looking forward to our continued success.</p> <ul style="list-style-type: none"> - They have been working with MSDA to look at the definition of dental benefits: extensive, limited, none, ER only to work towards reaching consensus on what that means and to advocate for the growth in increased benefits and people having access. <p>They’ve been sending out and testing a rubrics to define that (dental benefits) and noted it’s about having consensus about what these measures are. He asked all to that receive the survey to respond.</p> <p>Dental Quality Alliance (Mary Foley) – over the last 8 to 9 years they’ve developed quality measures for use in dentistry for use by State Medicaid Dental Programs. This has occurred and helps us to do some level of “contrast and compare” (as much as possible) between states. MSDA has been on the Steering Board since its inception, but their fees have continued to increase and become challenging. As a result we have resigned our DQA position and cannot vote however we will still attend the meetings and voice our positions and what we stand for on your behalf.</p> <p>Medicaid Provider Advisory Committee (Sid Whitman) – Dr. Whitman indicated they are pretty diverse group of Medicaid providers and they work closely with the ADA and MSDA. They are working with the ADA to get resolutions passed that will make a difference. ADA resolutions that have passed include: like licensed practitioners performing audits and a recommendation for a dental officer in each State Medicaid Program. They have a Medicaid Provider Reference Guide to educate and assist providers participating in Medicaid with compliance.</p> <p>AAPD (Scott Cashion, DDS) – Dr. Cashion noted the AAPD has been with MSDA since its inception. Every year they have a group that attends the symposium and those attending were asked to stand. They are very supportive of MSDA’s Mission. The AAPD Reference Manual is provided to Medicaid and CHIP Program Administrators each Spring that provides AAPD clinical guidelines. Silver Diamine Fluoride (SDF) Guideline was recently updated.</p> <p>HRSA (Renee Joskow, Chief Dental Officer) Health Resources and Services Administration – Dr. Joskow oversees all of the Oral Health activities and relationships with partners.</p> <ul style="list-style-type: none"> - They’ve been building dental expertise and work force. They currently have 7 dental public health dentists and 3 dental hygienists. They have over 320 clinicians working in HRSA and working to bring their expertise into the actual programs and policies. - Since 2014 their Bureau of Primary Health Care has invested \$249 million in expansion of oral health and access. Maternal Child Health Block Grants and State Oral Health Work Force Grants are available to States. - The National Health Service Corp State Loan Repayment Program with most states using this money for physicians and not for dentist. All were urged to advocate for the use of this money for recruitment and retention of dental work force. - HRSA houses the Federal Office of Oral Health Policy and she has millions of dollars going into projects affecting rural areas on oral health activities. Almost \$10 million is just in rural health with the states in the rural programs including oral health activities. - There will be a National Academy of Medicine Oral Health Literacy Round Table in December 2018 and HRSA is one of the co-sponsors. They continue to push integration of oral health in primary care as a means of expanding access.

<p>- HRSA has funded the National Network of Oral Health Access to take their oral health core competencies (posted in 2014) to expand and test payment incentives and mechanisms. HRSA had four recommendations; one of them was modifying payment and payment incentives for integration to happen. Ten different health centers around the country are in test. Outcomes will be available in about a year.</p> <p>MSDA Corporates Round Table (Dr. Mike Exler) – Dr. Exler has been on the Board two years and noted he has seen changes during this time. There’s an increased awareness of using the knowledge from contractors/vendors like his company, Avesis as a conduit to the states. MCOs have the knowledge and expertise to help the States administer their programs effectively. With the help of MSDA, they have been able to improve program effectiveness and efficiency. The MSDA Profile will have a tremendous effect on awareness - being able to see what states are doing. Mike supports having a State Members-only workshop next year, as a unique learning and networking experience.</p>		
<p>Conclusions:</p>		
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Action Items	Person(s) Responsible	Deadline
MSDA will continue its work with the Corp. RT.	MSDA Board	

New Business

<p>Discussion:</p> <ul style="list-style-type: none"> - Sarah Finne indicated that the Board was considering adding another Board position to represent academia. The Board thought that perhaps academia should be better represented. The new Director position would be called the <i>Academic Director</i>. - No additional new business was brought to the floor. 		
<p>Conclusions:</p> <p>Discussion among the Board will continue and if/when the position is ready to move forward, MSDA will communicate with Members further.</p>		
Action Items	Person(s) Responsible	Deadline

Motion to adjourn was made by Dr. Whitman, second by Dr. Altenhoff.
 Meeting adjourned by Sarah Finne at 8:43 AM Eastern Time